

Inside Sales Representative Germ - French

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Company: Bastien Galhaut

Location: Luxembourg City

Category: other-general

On-site customer reception by appointment (Walk-in)

Provide a high quality service to customers and prospects.

Report to and work closely with management and the Sales department to optimize B2C / B2B customers satisfaction.

Manage various administrative tasks relating to product communication.

Monitoring orders, deadlines and keeping customers informed at all times.

Problem solving: dealing with problems that may arise and resolving operational issues.

Support customers before, during and after the sales.

Analyze the market and customer demands in order to identify new opportunities for development and improvement.

Manage product stocks in collaboration with the technical team responsible for preparation.

Organize and taking part in events to promote services internationally (trade fairs, meetings with resellers, etc.).

You will have previous experience of excellent customer service, ideally in the automotive or industrial sector, as well as an excellent command and knowledge of the automotive industry.

You will have an excellent commercial skills and good customer relationship.

You must be fluent in German and French; any other language will be considered (Luxembourgish, English, Italian, Spanish, Russian, Dutch).

Rigorous, responsive and able to work as part of a team.

You have good communication skills, both by e-mail and by phone.

You have good writing and spelling skills.

You are dynamic, organized and autonomous.

You are comfortable using IT tools (new CRM, Word, Excel, Office 365, JIRA) and are attentive to written communication (internal and customer).

Join a professional and stimulating working environment|You are passionate about cars and technology, this opportunity is for you !

NA

Our client is a major player in this sector.

My client offers technological services in the automotive sector for private individuals and companies.

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